

Principles for creating of a University of Alberta spin-off company

TEC Edmonton applies the following principles in structuring a spin-off deal with the inventors:

1. **Alignment:** we structure the license and spin-off so UAlberta, the inventor(s) and the resulting company have strong alignment.
2. We do deals that **conserve cash** early in the startup's life.
3. We have an expectation that in the event of success, UAlberta **has a legitimate share of the long-term upside.**
4. We do **deals that stand the test of time** and negotiate a deal that is fair for all parties in the long run.